

Why EROADS?

A Capability Document

Transforming Business Through Information Technology

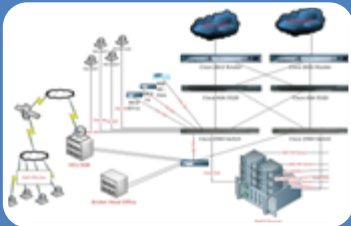
“We never try to Resell anything, We only try to create a Technological environment in which Business can evolve.”

- ✓ Managed Services with commercial Tier 3 Datacenter
- ✓ LAN, WAN and Network Security Integration
- ✓ IP based Surveillance and Access Control system Integration
- ✓ Video conferencing Solutions with WAN optimization and Integration
- ✓ IP based EAPBX solutions
- ✓ Value Added Product Distribution

OUR FOCUSED BUSINESS SEGEMENTS



MANAGED SERVICES



NETWORK INTEGRATION



VALUE ADDED DISTRIBUTION

Managed Services - an overview



NOC
SOC
HELPDESK



SKILLED
WORK
FORCE



FULLY
EQUIPPED
DATACENTER



COLOCATION
HOSTING
CLOUD



Few Managed Service Customers

- IN ASSOCIATION WITH TELECOMMUNICATION INDIA LIMITED WE ARE RESPONSIBLE TO GIVE CONSULTANCY FOR THEIR MP WIDE CORE BANKING AND NETWORK ROLL OUT INCLUDING CORE BANKING SOFTWARE. WE ARE CONSULTANTS FOR 3 YEARS.

MP APEX BANK



- CINEPOLIS IS MEXICAN CHAIN OF MULTIPLEXES RUNNING TICKETING

CINEPOLIS



- LEADING ADITYA BIRLA GROUP COMPANY HINDALCO WITH COMPLEX NETWORK AND TECHNICAL MANPOWER

HINDALCO



- SPECIALIZES IN ADDRESSING THE DEMAND OF NASCENT ELECTRONIC TRANSACTION PAYMENTS INDUSTRY IN THE INDIAN MARKET

TRANSACTION SOLUTIONS INTERNATIONAL



- TOTALLY OUTSOURCED MANAGED SERVICES WITH HOSTED AND COLLOCATION SERVICES TO RUN SHARE AND COMMODITY TRADING AND ENTIRE BACKOFFICE SOLUTIONS WITH FMS

RK SECURITIES



- TOTALLY OUTSOURCED MANAGED SERVICES WITH HOSTED AND COLLOCATION SERVICES TO RUN SHARE AND COMMODITY TRADING INCLUDING COMPLETE WAN NETWORKING

VOGUE COMMERCIAL COMPANY



- (ISE) is a national-level stock exchange, providing trading, clearing, settlement, risk management and surveillance support to its Trading

INTERCONNECTED STOCK EXCHANGE



- TOTALLY OUTSOURCED MANAGED SERVICES WITH HOSTED AND COLLOCATION SERVICES TO RUN SHARE AND COMMODITY TRADING INCLUDING COMPLETE

JYOTI PORTFOLIO



- TOTALLY OUTSOURCED MANAGED SERVICES WITH HOSTED AND COLLOCATION SERVICES TO RUN SHARE AND COMMODITY TRADING AND ENTIRE BACKOFFICE SOLUTIONS WITH FMS

MULTIGAIN



Few Managed Services Case Briefs

BFSI

- CUSTOMER'S 8 SERVERS(**CTCL APPLICATION/ CTCL DATABASE/SBS/IML/TAP/CONNECT**) WITH REDUNDANT LEASED LINES TO HCL COMNET FOR VSAT VPN NETWORK AND REDUNDANT LEASED LINES TO BROKER'S HEAD OFFICE, 6MBPS FULLY REDUNDANT INTERNET WITH REDUNDANT FIREWALL PORT AND 4 VSAT AND 4 LEASED LINES (**NSE/BSE/NCDeX/MCX**) WITH ROUTER AND SWITCH PORTS WITH 8U RACK SPACE WITH 2 ENGINEERS AS **FMS STARTING FROM 7AM TILL 00.45AM AND COMPLETE VPN NETWORK**

GOVT

- COMPLETE ERP SOLUTION HAVING 8 ERP HOSTED SERVERS WITH 2MBPS INTERNET , FIREWALL SOLUTION WITH WAN LINKS TO GIVE MANAGED SERVICES TO VARIOUS OFFICES OF GOVT DEPARTMENT

ENTERTAINMENT

- COMPLETE ERP AND TICKETING SOLUTION CONNECTED WITH 5MBPS BANDWIDTH AND RUNNING WAN LINKS TO GIVE MANAGED SERVICES TO VARIOUS MULTIPLEX PROPERTIES LOCATED PAN INDIA

Network Integration-an unique approach



Understanding the need , designing Solution, Implementation and post implementation



Fully Trained Manpower



Single window interface –an unbiased approach

Few vertical wise Integration Customer- Govt



TCIL



UTTRAKHAND
TECHNICAL
UNIVERSITY



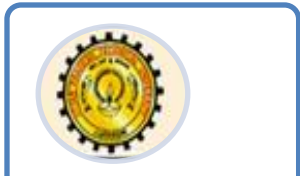
UTTRAKHAND
POLYTECHNIC



UTTRAKHAND
TOURISM



CWG



UP TECHNICAL
UNIV



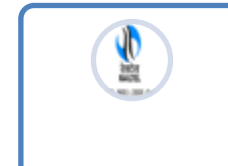
KESCO



IGL



STPI



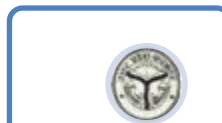
RAILTEL



IIM
LUCKNOW



DELHI POLICE



UP
POLYTECHNIC



UP BASIS
EDUCATIO
N



PUNJAB
NATIONAL
BANK

Integration - BFSI



Integration-Manufacturing



- TOTAL INTEGRATION IN NETWORK, MPLS, VIDEO CONFERENCING, IP SURVEILLANCE ACCESS CONTROL AND SERVER STORAGE INTEGRATION SOLUTION



- NETWORK, WAN INTEGRATION, MICROWAVE, IP SURVEILLANCE FMS ETC



- SEAMLESS INTEGRATION SINCE LAST ONE DECADE MANAGING WAN, LAN, NETWORK SECURITY INTEGRATION OF MAIN DATACENTER DR SITE, VIDEO CONFERENCING, IP TELEPHONY

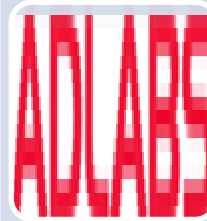
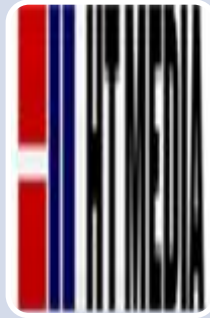


- WAN INTEGRATION, NETWORK SECURITY



- WAN INTEGRATION, NETWORK SECURITY ETC

Integration- Media, Entertainment, hospitality



Network and security integration

WAN integration

LAN, WAN and Network Security

WAN Integration

WAN Integration

Complete LAN, WAN, Datacenter, server and storage etc

WAN Integration

Integration IT/ITES & Telecom



Integration –Case Briefs

Govt

- Complete WAN,LAN integration and technical manpower to integrate and manage the network at 14 locations for online counseling of students to select the college and stream

BFSI

- Integration of WAN network of 200+ locations using MPLS and microwave links as last mile for running the stock, commodity trading and back office software at various locations PAN INDIA

Manufacturing

- Integration of IP surveillance with unbiased approach of using third party NVR software which works on every brand camera and used microwave links in the same integration

Value Added Distribution



Right Products



Dedicated Channel Team



Dedicated channel Network for distribution

Product Range



Microwave product designed and R&D by own team already install base of more than 150 corporate



Taiwanese leader of 3G and Broadband routers EROADS is sole distributor for range in INDIA



Value added Distributor for HP range of products

Channel

PAN INDIA

NORTH

WEST

EAST

LFR AND
ONLINE

UP

UTT

PUNJAB

DELHI
NCR

GUJRAT

KOLKATA

ONLINE
STORES

CHAIN
OF BIG
STORES

AGRA

ALLAHABAD

GORAKHPUR

MEERUT

LUDHIANA

CHANDIGARH

Team Composition

MANAGEMENT

SALES AND
MARKETING

TECHNICAL

ADMIN

FINANCE

SALES

MARKETING

CONSULTING

IMPLEMENT
ATION

NOC

ADMIN
AND
SUPPORT

ACCOUNTS

Reach - Our fully owned offices

New Delhi

Lucknow

Noida (Corporate Office)



Representatives

Bareilly, Rudrapur, Sitarganj

Agra, Kanpur, Allahabad

Ludhiana, Chandigarh

Dehradun

Vadodara, Godhara

Hyderabad, Bangalore, Cochin

Kolkata

- Corporate office :
B53, SECTOR 65, NOIDA -201301
- Registered office :
D82, East of Kailash, New Delhi -
110065.



CONTACT US : 0120-4677242

EMAIL : msg@eroads.in/sales@eroads.in